

Experience and Credentials of Facilitator and Course Developer

Rae Jamieson – Developer and Facilitator

On October 15th 1962 Rae embarked on an insurance career that would last a full 45 years and cover two continents before drawing to a close in Calgary Alberta in December 2007. During that 45 years, Rae gained experience in a broad spectrum of insurance disciplines not just from book learning – although he did graduate as an Associate of the Chartered Insurance Institute (ACII) in the UK – but from day to day involvement in the front lines of the insurance business.

Rae has been involved in the industry as

- Clerical support worker
- Personal lines underwriter
- Commercial lines underwriter
- Broker
- Senior head office underwriter
- Regional Manager
- Assistant Vice President responsible for Commercial Underwriting for a major Canadian Insurer.

Aside from the obvious familiarity with routine insurance tasks, Rae has been involved in

- Training staff in technical and soft skills and motivating them to strive for excellence
- Inspection of commercial, industrial and mercantile risks
- Product development
- Online underwriting manual design and implementation
- Developing, implementing and overseeing a national underwriting audit process to satisfy OSFI requirements
- Working with regulatory organizations and industry interest groups including
 - Office of the Superintendent of Financial Institutions
 - Provincial Insurance rating boards
 - Provincial Superintendents of Insurance
 - Provincial Insurance Councils
 - Insurance Institute of Canada and provincial Insurance Institute offices
 - Insurance broker associations
 - Insurance Bureau of Canada
- Negotiating reinsurance relationships in Toronto, New York, Seattle and elsewhere
- Participating in developing international cooperation between the Sovereign General Insurance Company and One Beacon Insurance of Boston MA.

In 2007 Rae Jamieson took early retirement to form Jamieson Motivation Inc., a company devoted to teaching soft skills to Canadian businesses.